

**UNITED WAY OF FAIRFIELD COUNTY
AUDITED FINANCIAL STATEMENTS
Years Ended December 31, 2017 and 2016**

**UNITED WAY OF FAIRFIELD COUNTY
TABLE OF CONTENTS**

	Page
Independent Auditor's Report	1 - 2
Statements of Financial Position	3
Statements of Activities and Changes in Net Assets	4 - 7
Statements of Functional Expenses	8 - 9
Statements of Cash Flows	10
Notes to Financial Statements	11 - 16
Independent Auditor's Report on Supplementary Information	17
Supplementary Information	18 - 19



Jeanette R. Addington, MBA, CPA, CGFM ▪ Brian D. Long, CPA, PFS, CFF ▪ Keith A. Lewis, CPA

INDEPENDENT AUDITOR'S REPORT

The Board of Trustees
United Way of Fairfield County

We have audited the accompanying financial statements of United Way of Fairfield County (a nonprofit organization), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Fairfield County as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

JC & Company

JC & Company
Lancaster, Ohio
May 9, 2018

UNITED WAY OF FAIRFIELD COUNTY
 STATEMENTS OF FINANCIAL POSITION
 December 31, 2017 and 2016

	2017	2016
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 522,013	\$ 553,985
Annual campaign pledges receivable - net	1,044,104	1,092,608
Grants receivable	25,962	-
Prepaid expense	8,033	7,298
Stock in-kind	1,080	-
TOTAL CURRENT ASSETS	1,601,192	1,653,891
PROPERTY AND EQUIPMENT - NET	12,479	19,736
OTHER ASSETS		
Endowment funds	744,209	574,949
TOTAL ASSETS	\$ 2,357,880	\$ 2,248,576
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 2,431	\$ 139
Accrued payroll related withholdings	3,371	2,858
Accrued vacation	9,050	6,556
Accrued special grant commitments	71,293	68,562
Community impact commitments	25,453	37,297
Due to other United Way counties and nonlocal charities	44,320	44,068
TOTAL CURRENT LIABILITIES	155,918	159,480
NET ASSETS		
Unrestricted	1,042,774	1,146,415
Temporarily restricted	1,159,188	942,681
TOTAL NET ASSETS	2,201,962	2,089,096
TOTAL LIABILITIES AND NET ASSETS	\$ 2,357,880	\$ 2,248,576

See notes to financial statements

UNITED WAY OF FAIRFIELD COUNTY
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
Year Ended December 31, 2017

	Unrestricted	Temporarily Restricted	Total
SUPPORT AND REVENUE			
CAMPAIGN SUPPORT			
Current year campaign support for future allocation period	\$ -	\$ 1,595,021	\$ 1,595,021
Campaign stock donations	-	11,708	11,708
Less:			
Provision for uncollectible pledges	-	86,328	86,328
NET SUPPORT - CURRENT CAMPAIGN	-	1,520,401	1,520,401
Prior year campaign support released from restriction in current year	1,627,063	(1,627,063)	-
Less:			
Provision for uncollectible pledges	(59,267)	59,267	-
NET ASSETS RELEASED FROM TIME RESTRICTION	1,303,894	(1,303,894)	-
TOTAL CAMPAIGN SUPPORT	1,303,894	216,507	1,520,401
OPERATING REVENUE			
Interest income	1,195	-	1,195
Imagination library	8,749	-	8,749
Endowment donations	85,211	-	85,211
Meeting income	4,161	-	4,161
VITA income	38,678	-	38,678
Grants	47,280	-	47,280
5K income	22,721	-	22,721
Kickoff income	3,750	-	3,750
Other income	20,828	-	20,828
TOTAL OPERATING REVENUE	232,573	-	232,573
NON-OPERATING REVENUE AND GAINS			
Realized gains on investments	16,148	-	16,148
Unrealized gains on investments	61,157	-	61,157
Interest income	10,806	-	10,806
TOTAL NON-OPERATING REVENUE AND GAINS	88,111	-	88,111
TOTAL SUPPORT, REVENUE AND GAINS	\$ 1,624,578	\$ 216,507	\$ 1,841,085

See notes to financial statements

UNITED WAY OF FAIRFIELD COUNTY
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS – CONTINUED
Year Ended December 31, 2017

	Unrestricted	Temporarily Restricted	Total
PROGRAM AND FUNCTIONAL EXPENSES AND LOSSES			
Program expenses			
Agency allocations	\$ 1,020,405	\$ -	\$ 1,020,405
Support organization allocations	14,928	-	14,928
PROGRAM EXPENSES	1,035,333	-	1,035,333
Functional expenses			
Programs	486,048	-	486,048
Management and general	58,468	-	58,468
Fundraising	148,370	-	148,370
FUNCTIONAL EXPENSES	692,886	-	692,886
TOTAL PROGRAM AND FUNCTIONAL EXPENSES	1,728,219	-	1,728,219
CHANGES IN NET ASSETS	(103,641)	216,507	112,866
NET ASSETS - BEGINNING OF YEAR	1,146,415	942,681	2,089,096
NET ASSETS - END OF YEAR	\$ 1,042,774	\$ 1,159,188	\$ 2,201,962

See notes to financial statements

UNITED WAY OF FAIRFIELD COUNTY
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
Year Ended December 31, 2016

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
SUPPORT AND REVENUE			
CAMPAIGN SUPPORT			
Current year campaign support for future allocation period	\$ -	\$ 1,627,063	\$ 1,627,063
Campaign stock donations	-	11,618	11,618
Less:			
Provision for uncollectible pledges	-	59,267	59,267
NET SUPPORT - CURRENT CAMPAIGN	-	1,579,414	1,579,414
Prior year campaign support released from restriction in current year	1,672,249	(1,672,249)	-
Less:			
Provision for uncollectible pledges	(64,852)	64,852	-
Other adjustments	(3,362)	3,362	-
NET ASSETS RELEASED FROM TIME RESTRICTION	1,604,035	(1,604,035)	-
TOTAL CAMPAIGN SUPPORT	1,604,035	(24,621)	1,579,414
OPERATING REVENUE			
Interest income	832	-	832
Imagination library	17,980	-	17,980
Contributions	42,013	-	42,013
Meeting income	16,794	-	16,794
VITA income	22,721	-	22,721
Grants	100	-	100
5K income	5,352	-	5,352
Kickoff income	3,254	-	3,254
Other income	10,416	-	10,416
TOTAL OPERATING REVENUE	119,462	-	119,462
NON - OPERATING REVENUE			
Gains on investments, net	22,943	-	22,943
Interest income	10,504	-	10,504
TOTAL NON - OPERATING REVENUE	33,447	-	33,447
TOTAL SUPPORT AND REVENUE	\$ 1,756,944	\$ (24,621)	\$ 1,732,323

See notes to financial statements

UNITED WAY OF FAIRFIELD COUNTY
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS – CONTINUED
Year Ended December 31, 2016

	Unrestricted	Temporarily Restricted	Total
PROGRAM AND FUNCTIONAL EXPENSES			
Program expenses			
Agency allocations	\$ 984,999	\$ -	\$ 984,999
Support organization allocations	15,403	-	15,403
PROGRAM EXPENSES	1,000,402	-	1,000,402
Functional expenses			
Programs	449,529	-	449,529
Management and general	46,325	-	46,325
Fundraising	214,988	-	214,988
FUNCTIONAL EXPENSES	710,842	-	710,842
TOTAL PROGRAM AND FUNCTIONAL EXPENSES	1,711,244	-	1,711,244
CHANGES IN NET ASSETS	45,700	(24,621)	21,079
NET ASSETS - BEGINNING OF YEAR	1,100,715	967,302	2,068,017
NET ASSETS - END OF YEAR	\$ 1,146,415	\$ 942,681	\$ 2,089,096

See notes to financial statements

**UNITED WAY OF FAIRFIELD COUNTY
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended December 31, 2017**

	<u>Community Programs</u>	<u>Management and General</u>	<u>Community Campaign</u>	<u>Total</u>
Salaries	\$ 177,419	\$ 41,254	\$ 83,804	\$ 302,477
Payroll taxes	14,191	4,289	7,914	26,394
Employee benefits	12,750	3,607	6,626	22,983
Professional services	14,620	5,100	8,538	28,258
Consulting fees	2,178	288	736	3,202
Supplies and postage	6,102	807	2,064	8,973
Telephone	2,496	330	845	3,671
Rent	8,157	1,121	3,176	12,454
Insurance	1,179	156	399	1,734
Maintenance	4,409	583	1,491	6,483
Meetings	9,471	-	12,376	21,847
Auto expense	442	35	1,534	2,011
Miscellaneous	217	-	-	217
Hotel, meals, travel	470	62	159	691
Conference\convention\dues	940	124	2,574	3,638
Printing\publications\campaign	-	-	14,315	14,315
Combined program expense	225,628	-	-	225,628
	<u>480,669</u>	<u>57,756</u>	<u>146,551</u>	<u>684,976</u>
SUB-TOTAL				
Depreciation	5,379	712	1,819	7,910
TOTAL	<u>\$ 486,048</u>	<u>\$ 58,468</u>	<u>\$ 148,370</u>	<u>\$ 692,886</u>

See notes to financial statements

UNITED WAY OF FAIRFIELD COUNTY
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended December 31, 2016

	Community Programs	Management and General	Community Campaign	Total
Salaries	\$ 165,328	\$ 32,321	\$ 90,238	\$ 287,887
Payroll taxes	12,733	2,548	7,374	22,655
Employee benefits	12,215	2,453	7,092	21,760
Professional services	6,785	4,386	14,601	25,772
Consulting fees	678	92	250	1,020
Supplies and postage	7,591	1,043	2,956	11,590
Telephone	3,007	413	1,171	4,591
Rent	8,157	1,121	3,176	12,454
Insurance	1,136	156	442	1,734
Maintenance	2,903	399	1,130	4,432
Meetings	10,157	-	21,596	31,753
Auto expense	699	438	1,418	2,555
Miscellaneous	102	14	40	156
Hotel, meals, travel	588	81	229	898
Conference\convention\dues	925	127	361	1,413
Printing\publications\campaign	-	-	18,251	18,251
Combined program expense	211,191	-	-	211,191
Endowment/planned giving expense	-	-	42,586	42,586
	<u>444,195</u>	<u>45,592</u>	<u>212,911</u>	<u>702,698</u>
SUB-TOTAL				
Depreciation	5,334	733	2,077	8,144
TOTAL	<u>\$ 449,529</u>	<u>\$ 46,325</u>	<u>\$ 214,988</u>	<u>\$ 710,842</u>

See notes to financial statements

UNITED WAY OF FAIRFIELD COUNTY
STATEMENTS OF CASH FLOWS
Years Ended December 31, 2017 and 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 112,866	\$ 21,079
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation	7,910	8,144
Unrealized (gains) on investments	(61,157)	(20,115)
In-kind contributions	(1,080)	-
Noncash adjustment	(654)	-
(Increase) decrease in		
Pledge receivables-net	22,542	32,952
Prepaid expense	(735)	(1,556)
Increase (decrease) in		
Accounts payable	2,291	(739)
Accrued payroll related withholdings	517	406
Accrued vacation	2,493	(281)
Accrued special grant commitments	2,730	(1,962)
Community impact commitments	(11,845)	(2,083)
Due to other United Way counties and nonlocal charities	253	(4,283)
NET CASH PROVIDED BY OPERATING ACTIVITIES	76,131	31,562
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	-	(5,608)
Interest reinvested	(10,807)	(10,504)
Realized gains	(16,148)	(2,828)
Fees from investments	4,250	3,912
Investment contributions	(85,398)	-
NET CASH (USED) BY INVESTING ACTIVITIES	(108,103)	(15,028)
CHANGE IN CASH AND CASH EQUIVALENTS	(31,972)	16,534
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	553,985	537,451
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 522,013	\$ 553,985

See notes to financial statements

UNITED WAY OF FAIRFIELD COUNTY
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature and Scope of Agency

United Way of Fairfield County (the "Agency") was incorporated under the laws of the State of Ohio on October 9, 1940, as a nonprofit Agency to stimulate interest in programs and promote the general welfare of charitable, educational, character building, health and welfare, and social agencies in Fairfield County. The Agency receives its source of revenues from campaign contributions.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Restricted revenues whose restrictions are met in the same reporting period are shown as unrestricted revenues. Accordingly, net assets of the Agency and changes therein are classified and reported as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Agency and/or passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of financial activities as net assets released from restrictions.

Permanently restricted net assets – Net assets subject to irrevocable donor-imposed stipulations that the assets be maintained permanently by the Agency. Generally, the donors of these assets permit the Agency to use all or part of the income earned on any related investments for general or specific purposes.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Property and Equipment

These assets are recorded at cost and are depreciated over their estimated useful lives using the straight-line method and accelerated method. Repairs and maintenance are charged to operations when incurred, and additions and improvements are capitalized. United Way assesses for impairment losses when conditions warrant. The capitalization threshold is \$1,000.

Provision for Federal Income Tax

The Agency was incorporated as a nonprofit entity and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Agency and recognize a tax liability (or asset) if the Agency has taken an uncertain tax position that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Agency has analyzed the tax positions taken by the Agency, and has concluded that as of December 31, 2017, there are no uncertain positions taken or expected to be taken that would require recognition (or asset) or disclosure in the financial statements. The Agency is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Agency believes it is no longer subject to income tax examinations for years prior to 2014.

UNITED WAY OF FAIRFIELD COUNTY
 NOTES TO FINANCIAL STATEMENTS
 December 31, 2017 and 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Cash and Cash Equivalents

For the purpose of the statement of cash flows, cash and cash equivalents include all highly liquid investments with original maturities of three months or less. Cash and cash equivalents for the year ended December 31 consist of:

	2017	2016
Checking account	\$ 308,168	\$ 363,176
Restricted cash - Section 125 plan	2,198	2,298
Money market accounts	211,622	188,486
Petty cash	25	25
	\$ 522,013	\$ 553,985

Concentration of Credit Risk

The Agency has cash and cash equivalents on deposit in financial institutions in excess of federally insured limits. Balances in 2017 and 2016 were covered with a repurchase agreement covered by bank collateral. Balances in excess of the FDIC limits were \$173,684 and \$139,177 for the years ended 2017 and 2016, respectively.

Fair Value of Financial Instruments

The carrying amount of the United Way's cash and cash equivalents, annual campaign pledges receivable, other assets, accounts payable, and other liabilities approximates fair value primarily because of the short maturity of these instruments.

Functional Expenses

The Agency allocates its expenses on a functional basis into fundraising, program expense, or administrative categories. Expenses that can be identified with a specific area are allocated directly according to their natural expenditure classification. Other expenses that are common to the three areas are allocated on a percentage basis.

Donated Assets

Donated assets are recorded as contributions at their estimated fair market value at the date of the donation. When sold, the fair market value at the date of the donation is used as the basis of the asset.

Pledge Receivables

Contributions are recognized when the donor makes a promise to give to the Agency that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized.

Allowance for Doubtful Accounts

Pledge receivables are shown at their net realizable value. Uncollectible accounts are charged to operations during the period in which they are determined to be uncollectible based on an average of actual uncollected accounts.

2. DONATED SERVICES

The Agency receives donated services from a variety of unpaid volunteers assisting the Agency with specific assistance programs, campaign solicitations and various committee assignments. No amounts for these services have been recognized in the accompanying statements of activities because the services performed by volunteers do not require specialized skills.

UNITED WAY OF FAIRFIELD COUNTY
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016

3. RELATED PARTY TRANSACTIONS

During 2017 and 2016, the Agency paid membership dues to United Way Worldwide in the amount of \$14,928 and \$15,403, respectively.

4. ENDOWMENT FUNDS

In 2012, United Way established two endowment funds with the Fairfield County Foundation. The investments are invested in a pool of assets held by the Foundation for the benefit of various organizations.

An allocation of types of investments held by the Fairfield County Foundation, percentages held in each type, and approximate dollar amounts invested in each type at December 31, 2017 follows:

	<u>Live United Program Fund</u>	<u>United Way Endowment Fund</u>	<u>Total Investments</u>
Balance at December 31, 2016	\$ 223,544	\$ 351,405	\$ 574,949
Contributions	-	85,398	85,398
Interest and dividends	4,201	6,605	10,806
Fees	(1,652)	(2,597)	(4,249)
Unrealized gains	23,785	37,372	61,157
Realized gains	6,272	9,876	16,148
Balance at December 31, 2017	<u>\$ 256,150</u>	<u>\$ 488,059</u>	<u>\$ 744,209</u>

	<u>Live United Program Fund</u>	<u>Fair Market Value United Way Endowment Fund</u>	<u>Percent</u>
Government Agencies	\$ 3,560	\$ 6,784	1.39%
Corporate Bonds	31,558	60,128	12.32%
Stocks	45,006	85,752	17.57%
Certificates of Deposit	51	98	0.02%
Mutual Funds	162,450	309,527	63.42%
Money Market	13,525	25,770	5.28%
	<u>\$ 256,150</u>	<u>\$ 488,059</u>	<u>100.00%</u>

5. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets on accounting basis.

UNITED WAY OF FAIRFIELD COUNTY
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016

5. FAIR VALUE MEASUREMENTS – CONTINUED

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets on a continuing basis;
- quoted prices for identical or similar assets or liabilities in inactive markets on a continuing basis;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis at December 31 are as follows:

Description	2017		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Money market/savings	\$ 39,294	\$ -	\$ -
Available for sale securities	613,079	-	-
Certificates of deposit	149	-	-
Corporate bonds	91,687	-	-
	<u>\$ 744,209</u>	<u>\$ -</u>	<u>\$ -</u>
Description	2016		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Money market/savings	\$ 33,806	\$ -	\$ -
Available for sale securities	464,215	-	-
Certificates of deposit	172	-	-
Corporate bonds	76,756	-	-
	<u>\$ 574,949</u>	<u>\$ -</u>	<u>\$ -</u>

UNITED WAY OF FAIRFIELD COUNTY
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016

6. PROPERTY AND EQUIPMENT

	2017	2016
Office equipment	\$ 88,817	\$ 88,817
Leasehold improvements	3,842	3,842
Accumulated depreciation	(80,180)	(72,923)
PROPERTY AND EQUIPMENT - NET	\$ 12,479	\$ 19,736

7. SPECIAL GRANT COMMITMENTS

In 2017 and 2016, the Agency committed to sponsor agency programs by special grants. However, there are some situations when the agency's special grant is not paid during the year. At December 31, 2017 and 2016 the unexpended agency commitments for agency special grants was \$71,292 and \$68,562, respectively.

8. ANNUAL CAMPAIGN PLEDGES RECEIVABLE

A summary of annual campaign pledges, annual campaign pledges receivable, and allowance for uncollectible pledges at December 31, 2017 and 2016 is as follows:

	Original amounts of pledges	Pledges receivable	Allowance for uncollectible pledges	Net pledges receivable
<u>2017</u>				
Pledges from the:				
2017 Campaign	\$ 1,626,825	\$ 1,015,644	\$ 69,142	\$ 946,502
2016 Campaign		169,926	69,702	100,224
2015 Campaign		67,510	70,132	(2,622)
		\$ 1,253,080	\$ 208,976	\$ 1,044,104
<u>2016</u>				
Pledges from the:				
2016 Campaign	\$ 1,640,040	\$ 1,047,316	\$ 69,702	\$ 977,614
2015 Campaign		167,940	70,132	97,808
2014 Campaign		86,132	68,946	17,186
		\$ 1,301,388	\$ 208,780	\$ 1,092,608

The funding for agency allocations and grants is awarded on a fiscal year.

9. DONOR DESIGNATION – OTHER UNITED WAY COUNTIES AND NONLOCAL CHARITIES

The United Way of Fairfield County receives revenue for other United Way Counties and nonlocal charities. Current year campaign revenues designated by donors to other United Way counties and nonlocal charities are disbursed in the following year. For the years ended December 31, 2017 and 2016, designations paid out were \$44,067 and \$40,755, respectively. Donor designations unpaid at December 31, 2017 and 2016 are \$44,320 and \$44,068, respectively. These proceeds are included on the statements of financial position as *Due to other United Way counties and nonlocal charities*. These amounts are net of administrative fees charged by the United Way of Fairfield County.

**UNITED WAY OF FAIRFIELD COUNTY
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016**

10. TEMPORARILY RESTRICTED NET ASSETS

The temporarily restricted net assets balance is campaign revenue designated for future agency allocations and grants.

11. OPERATING LEASE

United Way leases office space from the Lancaster City School District of Lancaster, Ohio. The lease was renewed to commence on January 1, 2015 for six years at \$3,113 per quarter. It can be terminated by either party with six months advance notice. Rent paid for the years ended December 31, 2017 and 2016 was \$12,454 each year. The following schedule consists of lease payments for the remaining years:

2018 - 2020	Years 3 - 6	\$12,454 per year
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12. RECLASSIFICATIONS

Some account balances in the prior year were reclassified to be consistent with the current year reporting.

13. SUBSEQUENT EVENTS

Management has evaluated subsequent events through May 9, 2018, the date the financial statements were available to be issued. Any subsequent events after that date have not been evaluated.



Jeanette R. Addington, MBA, CPA, CGFM ▪ Brian D. Long, CPA, PFS, CFF ▪ Keith A. Lewis, CPA

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

The Board of Trustees
United Way of Fairfield County

We have audited the financial statements of United Way of Fairfield County as of and for the years ended December 31, 2017 and 2016, and our report appears on page 1, which contained an unmodified opinion on these financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The Supplemental Schedules of Agency Allocations and Graphs of Agency Expenses (pages 18-19) are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

A handwritten signature in black ink that reads 'JC & Company' in a cursive, script font.

JC & Company
Lancaster, Ohio
May 9, 2018

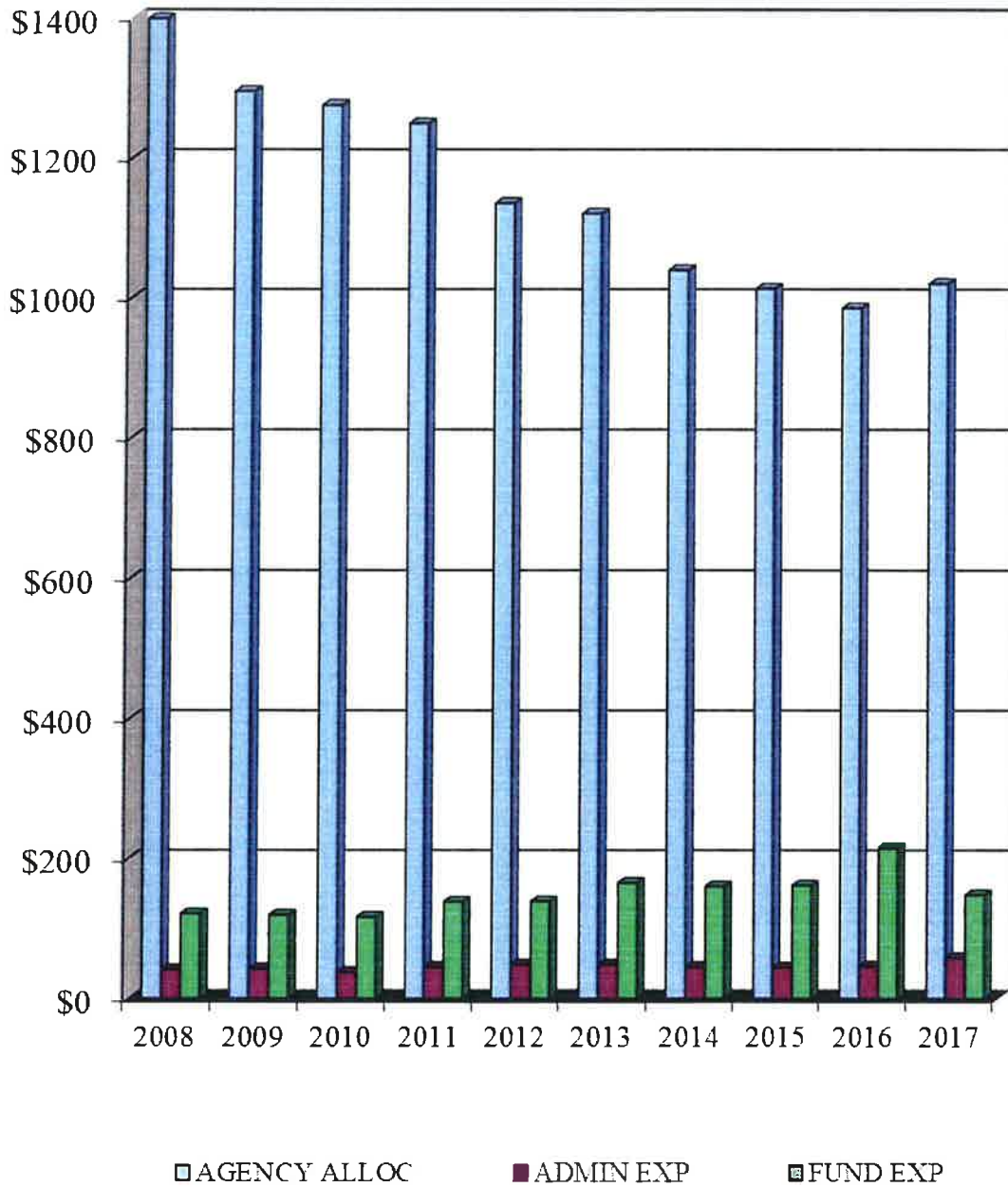
UNITED WAY OF FAIRFIELD COUNTY
 SUPPLEMENTAL SCHEDULES OF AGENCY ALLOCATIONS
 Years Ended December 31, 2017 and 2016

	Amount Paid 2017	Amount Paid 2016
EDUCATION:		
Big Brothers/Big Sisters	\$ 50,442	\$ 50,442
Boy Scouts of America	19,228	18,450
Mid-Ohio Psychological Services	12,500	10,000
The Recovery Center, Inc.	24,130	34,946
Seal of Ohio Girl Scouts	19,228	18,450
Maywood Mission	60,642	60,642
Robert K Fox Family Y	57,086	44,278
Pickerington Local School District W.I.S.E. Program	62,750	48,000
HEALTH:		
Center for Disabilities and Cerebral Palsy	74,286	74,285
Robert K Fox Family Y Scholarship Fund	21,000	22,000
Harcum House/Child Advocacy Center	17,000	17,000
New Horizons	70,000	71,111
Salvation Army	58,000	58,000
Life Center at Wesley Ridge	21,296	21,296
By The Way Clinic	10,000	10,000
INCOME:		
American Red Cross	69,000	69,000
Canal Winchester Human Services	17,000	14,250
Information and Referral	80,000	80,000
Lighthouse	88,636	88,636
Foundation Dinners	17,500	17,500
Lancaster - Fairfield County Community Action Food Pantry	73,963	64,963
Lutheran Social Services Emergency Shelter	50,000	49,000
Habitat for Humanity	1,218	-
Lutheran Social Services Food Pantry	22,000	21,000
Pickerington Food Pantry	23,500	21,750
AGENCY ALLOCATIONS	1,020,405	984,999
Support organization allocations	14,928	15,403
TOTALS	\$ 1,035,333	\$ 1,000,402

See auditors' report on supplementary information

UNITED WAY OF FAIRFIELD COUNTY Expense Allocation

Thousands



See auditors' report on supplementary information